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Economics Department, Littauer Center
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Undergraduate Studies:

MSc, Business and Economics, Stockholm School of Economics, graduated #1 in class, 2006

BA, Political Science and Mathematics, Stockholm University, graduated #1 in class, 2006

Graduate Studies:

MA, Economics, Harvard University, 2011

PhD, Economics, Harvard University, September 2008 to present
Expected Completion Date: May 2013

References:

Professor David Laibson	Professor Alberto Alesina	Professor Iris Bohnet
Harvard University	Harvard University	Harvard Kennedy School
dlaibson@harvard.edu	aalesina@harvard.edu	iris_bohnet@harvard.edu
Professor Francesca Gino	Professor Al Roth	
Harvard Business School	Stanford University	
fgino@hbs.edu	alroth@stanford.edu	

Fields:

Research Fields: Behavioral and Experimental Economics, Judgment and Decision Making, Public Finance.

Teaching Fields: (in addition to the above) Microeconomics, Organizational Behavior, Negotiations, Managerial Decision Making, Strategy.

Teaching Experience:

Spring 2010 & Spring 2011 — Graduate Economic Theory, Harvard University: teaching fellow for Professor Benjamin Friedman. (Awarded the Certificate of Distinction in Teaching from the Derek Bok Center.)

Research Assistance Experience:

2009 – 2010 — Harvard University, Research Assistant for Professor David Laibson

Job Market Paper:

"Quotas and Cooperation"

Abstract: Selection by quotas is an important policy measure in the affirmative action tool box. However, quotas may come with unintended side effects, for example by causing uncooperative behavior in the group formed with quota-based selection rules. In the laboratory I measure the impact of a quota on group cooperation, and examine the underlying mechanisms. Two groups are created by randomly assigning participants to either an orange or a purple group. In the unrepresentative quota treatment, orange participants are chosen as members of a selected group by performance in a simple unrelated math task whereas purple participants are chosen based solely on the quota. I compare contributions in a public good game in this unrepresentative quota treatment to behavior in a control treatment, where the orange and purple participants are treated symmetrically and all members of the selected group are chosen based on performance on the unrelated math task. My results show significantly less cooperation in the quota treatment and I furthermore find that this tendency is observed in both the meritocratically chosen orange participants and the quota-advantaged purple participants, and regardless of the color of the matched player. The reduced cooperation remains even when participants are given a rationale for the unrepresentative quota, e.g., by appealing to a fairness argument. The negative effect on cooperation from the unrepresentative quota disappears when selection is done completely randomly instead of on the basis of performance.

Journal Publications:

"Social Framing Effects: Preferences or Beliefs?" (2012) *Games and Economic Behavior*, 76: 117-130. (with T. Ellingsen, M. Johannesson and S. Munkhammar)

"Asset Bubbles and the Costs of Economics Fluctuations." (2011) *Journal of Money, Credit and Banking*, 43: 233-260. (with K. Chauvin and D. Laibson)

"Capital Flows, Consumption Booms, and Asset Bubbles." (2010) *Economic Journal*, 120: 354-375 (with D. Laibson)

Book Publications:

Mine, yours or no one's: On the dimensions of ownership. (2009) Timbro, Stockholm (in Swedish)
Abstract: On Swedish politics regarding private ownership and why extensions of this would enrich the Swedes.

Freedom and Feminism. (2003) Timbro, Stockholm (with C. Dahlman, in Swedish)
Abstract: On Swedish gender equality policy and how market liberalism can offer solutions to unsolved issues.

Completed Working Papers (Submitted):

"Does Demand for Redistribution Rise or Fall with Cognitive Ability?" (with D. Seim)

"Testosterone change following monetary wins and losses predicts future financial risk-taking." (with C. Apicella and A. Dreber)

"Gender Differences in Social Framing Effects." (with T. Ellingsen, M. Johannesson and S. Munkhammar)

Research Papers in Progress:

"The Role of Expected Payback for the Ingroup Bias"

"Political Reform with Time Inconsistent Voters" (with J. Hwang)

"Luck, Choice and Responsibility – An Experimental Study of Fairness Views" (with B. Reme)

"Understanding the Disposition Effect – An Experimental Investigation" (with A. Clark Joseph)

Academic Professional Activities:
Referee for: Quarterly Journal of Economics, Economic Journal, Journal of the European Economics Association

Professional Memberships:
American Economic Association, Academy of Management, European Economics Association, Economic Science Association.

Scholarships, Grants, and Fellowships:

2012 – 2013	Hedelius Scholarship for Graduate Studies
2012	Tekn. Dr. Markus Wallenberg Scholarship
2011 – 2012	Hans Werthén Scholarship
2011 – 2012	Russell Sage, Small Behavioral Grants (PI, USD 4,250)
2011 – 2012	Kungliga VetenskapsAkademin Research Grant (PI, USD 8,000)
2011	Ragnar Söderberg Research Grant (PI, USD 35,000)
2011	Kungliga VetenskapsAkademin Research Grant (PI, USD 10,000)
2011	Mind, Brain, Behavior: Research Grant. Harvard University (PI, USD 9,000)
2011	Program of Negotiation Research, Graduate Student Award (PI, USD 3,000)
2011	Russell Sage, Small Behavioral Grants
2010	LEAP Grant, Harvard University (PI, USD 10,000)
2010	Warburg Foundation Award
2008 – 2010	Harvard University Fellowship for Graduate Studies
2008 – 2009	Hedelius Scholarship for Graduate Studies

Presentations (outside Harvard Economics Department, including scheduled):

2012	Harvard Business School (Marketing)
	ESA North America Conference (Tucson, AZ)
	Berkeley (Haas School of Business)
	Bergen School of Economics (Economics)
	Stockholm School of Economics (Economics)
	Yale School of Management (Whitebox Advisors Conference)
	London Business School (TADC, Organizational Behavior)
	Harvard Kennedy School (WAPPP)
	Bonn University (CEN)
	Research Institute of Industrial Economics (Stockholm)
2011	ESA North America Conference (Tucson, AZ)
	Harvard Business School (Behavioral Ethics)
2010	Humboldt University, Berlin (Economics)
	Research Institute of Industrial Economics (Stockholm)

Political Work in Sweden (selected):

2007 – 2008	President of Gender Equality Committee, City of Sundbyberg
2006 – 2008	Member of Corporate Board of Fastighets AB Förvaltaren, City of Sundbyberg
2004 – 2006	Vice President of the Education Committee, City of Sundbyberg
2002 – 2006	Deputy Member of Swedish Parliament
1998 – 2006	Member of Local Executive Board, City of Sundbyberg
1998 – 2006	Member of Local Parliament, City of Sundbyberg

Non-Academic Employment (selected):

2007 – 2008	Kaupthing Bank, Stockholm, Sweden, Equity Strategist
2006 – 2007	Econ Analysis, Stockholm, Sweden, Economist
2005	Goldman Sachs, London, UK, Equity Analyst (Intern)
2003	Economist, Confederation of Swedish Enterprise, Stockholm, Sweden, (Intern)

Languages:

Swedish (native), *English* (fluent), *German* (fluent), *Italian* (beginner), *Spanish* (beginner).